

# Old Mortgage Protection Leads Script

Hello **Bob**,

My name is **Steven** and I'm with the Mortgage Protection Office.

You're probably not going to remember this, but around the time you had Purchase or Refinanced Your Home Last **[YEAR]** with **[LENDER INFO, if possible]**, you filled out a request and sent it to our office about our insurance plan that pays off your home loan in the event of a death or disability.

Our records shows that you where never given the information that you requested so as the supervisor I have reassigned myself to your case to get you the information you want and to verify the information we have.

It looks like you wrote down (go over there dob, height and weight and smoker status with them)

CONTINUE ON as other scripts do...